



Offered exclusively by RE/MAX, the Momentum program provides comprehensive education for brokers and recruiters. In three modules, the course teaches a system for building a successful brokerage and creating unstoppable momentum for growth. It offers practical strategies that help brokers add value and create compelling reasons for agents to join.

Momentum is adapted from a successful program implemented in RE/MAX of Texas, where participating brokerages have seen substantial increases in office profitability and agent count.

RE/MAX has a three-year, exclusive agreement to deliver this content.

### **What are the 3 modules and how long is the training?**

#### **Module 1: Planning**

Establish your personal office culture, mission and vision to promote office growth.

#### **Module 2: Value**

Discover your office's unique value and how to communicate it to agents and recruits.

#### **Module 3: Recruiting**

Develop a definitive plan for successful recruiting through the use of scripts and other resources.

Plus, Momentum Agent Training Courses and PowerPoints

**When: November 16 – 17, 2015**

**Where:** Manteo Resort Waterfront Hotel & Villas Kelowna, BC 1-800-445-5255

**Cost:** Total cost for all sessions: \$399, additional staff from the same office \$149

#### **SHARPER FOCUS, BETTER RESULTS** - (September 2015 RISMedia's REAL ESTATE Magazine)

One major new edge is Momentum, a transformative business development program unique to RE/MAX. Its premise is simple: brokers providing value that helps agents improve and achieve their goals. "Momentum is changing the way our brokers view their business," says Amy Somerville, RE/MAX vice president, Education & Training. "It sharpens their focus on vital everyday activities, and it helps them define the 'why' behind their choices. Most importantly, it gives them a system for supporting their agents at a much higher level."

Please contact [memberservices@remax.ca](mailto:memberservices@remax.ca) if you have any questions



# Registration Form

Send form to: Fax: **250-762-9141** or [memberservices@remax.ca](mailto:memberservices@remax.ca)

**REGISTRATION – Please Complete in Full**

**Name #1:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Email:** \_\_\_\_\_

**Name #2** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Email:** \_\_\_\_\_

Office Name: RE/MAX \_\_\_\_\_

Office Address: \_\_\_\_\_

City: \_\_\_\_\_ Prov: \_\_\_\_\_ Postal: \_\_\_\_\_

Phone: (\_\_\_\_) \_\_\_\_\_

*\$399 Registration Includes:*  
 Training sessions  
 Momentum Broker Owner Training Manuals  
 Continental breakfast and lunch

**PAYMENT CALCULATOR**

**Registrant #1**            **\$399.00**

**Registrant #2**            **\$ \_\_\_\_\_**

**GST 5%**                    **\$ \_\_\_\_\_**

BN#872326566RT

**TOTAL**                    **\$ \_\_\_\_\_**


 
 **CHEQUE**

Card# \_\_\_\_\_

Expiry Date \_\_\_\_\_

Cardholder Name \_\_\_\_\_

Signature \_\_\_\_\_

***Manteo Resort Waterfront Hotel & Villas Kelowna, BC***  
***November 16-17, 2015***